

Message Text

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ACTION AF-08

INFO OCT-01 EUR-12 ISO-00 FEA-01 ERDA-05 AID-05 CEA-01

CIAE-00 CIEP-01 COME-00 EB-07 FPC-01 H-02 INR-07

INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-04 USIA-06

SAM-01 OES-06 SP-02 SS-15 STR-04 TRSE-00 /103 W

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FM AMCONSUL ASMARA

TO SECSTATE WASHDC 3935

AMEMBASSY ADDIS ABABA

INFO AMEMBASSY KHARTOUM

AMEMBASSY LONDON

AMEMBASSY MOGADISCIO

CONCUSNAVEUR LONDON

COMNAVTELCOM WASHDC

USCINCEUR VAIHINGEN

COMIDEASTFOR

NAVCOMMUNIT ASMARA

NAVCOMMSTA NEA MAKRI

CNO WASHDC

C O N F I D E N T I A L ASMARA 0326

E.O. 11652: GDS

TAGS: ENRG, ETRN, PINS ET

SUBJECT: POL CONVOY SYSTEM IN ERITREA

1. DEREK CURTIS, SHELL GENERAL MANAGER OF ETHIOPIA VISITED CONGEN ON APRIL 21 TO DISCUSS ERITREAN SITUATION AND REASON FOR HIS VISIT TO ASMARA. CURTIS AND SENIOR REPRESENTATIVES OF MOBIL, TOTAL AND AGIP ARE IN ASMARA AT THEIR OWN INITIATIVE FOLLOWING UP ON LETTER THEY WROTE TO BG GETACHEW, MARTIAL LAW ADMINISTRATOR OF ERITREA, REQUESTING MEETING TO DISCUSS REGULARIZATION OF POL CONVOYS IN ERITREA. ALTHOUGH THEY RECEIVED NO RESPONSE TO THEIR LETTER, THEY ARRIVED IN ASMARA APRIL 20, AND WERE TOLD TO FIRST MEET WITH VICE ADMINISTRATOR HIDAD KARRAR AND OTHER EPMG OFFICIALS

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CONCERNED WITH FUEL SUPPLY. AT THIS MEETING COMPANY REPRESENTATIVES

PUT FORWARD BASIC PROPOSALS (1) THAT LOCAL COMPANY REPRESENTATIVES MEET ON PERIODIC BASIS WITH GETACHEW TO ACQUAINT HIM WITH AND SEEK SOLUTIONS TO ONGOING PROBLEMS, AND (2) THAT PLAN BE DEVISED FOR COMPENSATION OF POL TRANSPORTERS WHO ARE REQUIRED BY EPMG TO COMMIT THEIR TRUCKS TO HIGH RISK ROUTES IN SOUTHERN AND WESTERN ERITREA. LATTER PROBLEM CONCERNS PROTRACTED TURN AROUND TIME RESULTING FROM LACK OF ESCORT TROOPS FOR CONVOYS, ESPECIALLY THOSE TRAVELING TO AGORDAT, BARENTU AND TESSENNEY.

2. HIDAD'S RESPONSE TO COMPANY REPRESENTATIVES WAS GUARDED, ALTHOUGH HE ADMITTED THAT CITED PROBLEMS DO EXIST. APPROACH TO GETACHEW AFTERNOON OF APRIL 21 WAS TO BE COUCHED IN TERMS OF MUTUAL INTEREST, AND EVERY EFFORT MADE TO AVOID CONFRONTATION WHICH MIGHT RESULT IN GETACHEW PRESSING FOR NATIONALIZATION OF ALL POL CARRIERS.

3. CURTIS HIGHLIGHTED SEVERAL SEVERE PROBLEMS ERITREAN POL TRANSPORTERS PRESENTLY FACE. FIRSTLY, THEIR VEHICLES ARE IN DIRE NEED OF REPAIRS AND NEW TIRES. SECONDLY, THEY ARE FINDING INSURANCE RATES BEYOND THEIR MEANS. THESE TWO FACTORS HAVE CAUSED SHELL TRANSPORTERS TO REQUEST ETH\$150,000 LOAN TO COVER THESE EXPENSES OR FACE SEVERE LOSS OF CARRYING CAPACITY. SHELL FOR MOMENT IS SIDE-STEPPING THIS REQUEST BY PRESENT INITIATIVE TO GETACHEW. IN ADDITION TO THESE ISSUES, IRREGULARITY OF CONVOYS FROM MASSAWA POSES SERIOUS SUPPLY AND MARKETING PROBLEMS.

4. IN ORDER PROVIDE ADEQUATE SUPPLY TO ASMARA AND ERITREA, THERE MUST BE 12 CONVOYS FROM MASSAWA TO ASMARA PER MONTH. FIGURES FOR 1976 ARE AS FOLLOWS: JAN. - 11, FEB. - 9, MARCH - 8, AND APRIL - 7 TO DATE, WITH EXPECTATION FOR APRIL BEING TOTAL OF 10. THIS MEANS AVERAGE SHORTFALL OF 25 PERCENT WHICH IS COMPENSATED FOR BY CURRENTLY NEGLIGIBLE POL DISTRIBUTION INTO ERITREAN INTERIOR (FORMERLY ABOUT 15 PERCENT OF TOTAL ERITREAN CONSUMPTION) AND BY STRINGENT RATIONING (15 LITERS PER WEEK) TO PRIVATE VEHICLE OWNERS. TO DATE THIS SITUATION HAS BEEN marginally TOLERABLE, BUT CURTIS AND HIS COLLEAGUES BELIEVE THAT UNLESS CONVOYS CAN BE REGULARIZED AND COMPENSATION OFFERED, ERITREAN POL TRANSPORT FLEET WILL GRIND TO HALT.

5. FOR ADDIS: IN VIEW INTENSE INTEREST OF CONGEN IN TRANSPORTATION
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SITUATION IN ERITREA, AND AS CURTIS AND PARTY DEPARTED ASMARA EARLY APRIL 22, WE WOULD APPRECIATE EMBASSY ECON SECTION CONTACTING CURTIS AND INFORMING US AND OTHER ADDRESSEES OF OUTCOME OF HIS MEETING WITH GETACHEW.
SHERRY

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